

**SAN ANTONIO WATER SYSTEM**  
**P. O. BOX 2449**  
**SAN ANTONIO, TEXAS 78298-2449**  
**TABULATION OF BIDS**

PROPOSAL One time Purchase of New & Refurbished Cisco Catalysts, Switches, Chassis, Controllers, Routers, Access Points & Licenses

DATE: 3:00 p.m., April 14, 2014

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

<b>GROUP 1</b>	<b>Refurbished Equipment</b>	UNIT															
1.	5 ea. Cisco CAT4500 E-Series 6-slot Chassis, Fan, No P/S, Part No. Cisco / WS-C4506-E, Cisco Certified Refurbished	PRICE TOTAL	<b>1,075.00</b> <b>5,375.00</b>	1,280.00 6,400.00	700.00 3,500.00	1,550.00 7,750.00	1,550.00 7,750.00	1,550.00 7,750.00	NO BID	1,620.03 8,100.15	1,805.26 9,026.30	1,855.68 9,278.40	3,254.37 16,271.85	1,931.00 9,655.00	2,700.00 13,500.00	2,173.64 10,868.20	
2.	1 ea. Cisco CAT4500 E-Series 7-slot Chassis, Fan, No P/S, Part No. Cisco / WS-C4507R-E, Cisco Certified Refurbished	PRICE TOTAL	<b>1,450.00</b> <b>1,450.00</b>	1,745.00 1,745.00	1,495.00 1,495.00	1,745.00 1,745.00	1,700.00 1,700.00	3,500.00 3,500.00	NO BID	2,315.55 2,315.55	2,580.31 2,580.31	2,652.39 2,652.39	4,753.67 4,753.67	2,760.00 2,760.00	3,650.00 3,650.00	3,106.81 3,106.81	
3.	7 ea. Catalyst 4500 E-Series Supervisor 7 LE 520Gbps, Part No. Cisco / WS-X45-SUP7L-E, Cisco Certified Refurbished	PRICE TOTAL	<b>2,000.00</b> <b>14,000.00</b>	2,595.00 18,165.00	3,650.00 25,550.00	3,005.00 21,035.00	3,600.00 25,200.00	3,900.00 27,300.00	NO BID	2,223.10 15,561.70	2,477.29 17,341.03	2,546.49 17,825.43	2,452.44 17,167.08	2,650.00 18,550.00	4,500.00 31,500.00	3,180.53 22,263.71	
4.	15 ea. Cisco Catalyst 4500 E-Series 48 Port Premium POE, Part No. Cisco / WS-X4648-RJV+E, Cisco Certified Refurbished	PRICE TOTAL	<b>750.00</b> <b>11,250.00</b>	875.00 13,125.00	740.00 11,100.00	935.00 14,025.00	895.00 13,425.00	1,950.00 29,250.00	NO BID	2,199.99 32,999.85	2,451.53 36,772.95	2,520.01 37,800.15	2,426.94 36,404.10	2,070.00 31,050.00	3,150.00 47,250.00	5,533.42 83,001.30	
5.	12 ea. Catalyst 4500 4200W AC dual input Power Supply (Data + PoE), Part No. Cisco / PWR-C45-4200ACV, Cisco Certified Refurbished	PRICE TOTAL	<b>250.00</b> <b>3,000.00</b>	203.00 2,436.00	290.00 3,480.00	335.00 4,020.00	350.00 4,200.00	750.00 9,000.00	NO BID	971.26 11,655.12	1,082.31 12,987.72	1,144.95 13,739.40	1,071.46 12,857.52	1,158.00 13,896.00	1,750.00 21,000.00	1,303.17 15,638.04	
6.	2 ea. Nexus 16-port Unified Port Expansion Module, Part No. Cisco / N55-M16UP, Cisco Certified Refurbished	PRICE TOTAL	<b>2,725.00</b> <b>5,450.00</b>	3,199.00 6,398.00	3,600.00 7,200.00	4,440.00 8,880.00	3,495.00 6,990.00	3,400.00 6,800.00	NO BID	3,612.00 7,224.00	4,025.00 8,050.00	4,137.43 8,274.86	3,984.62 7,969.24	4,305.00 8,610.00	6,000.00 12,000.00	4,846.35 9,692.70	
7.	3 ea. Nexus 5548P 1RU Chassis, 2 PS, 2 Fan, 32 Fixed 10GE Ports, Part No. Cisco / N5K-C5548P-FA, Cisco Certified Refurbished	PRICE TOTAL	<b>7,850.00</b> <b>23,550.00</b>	9,300.00 27,900.00	9,225.00 27,675.00	8,400.00 25,200.00	8,100.00 24,300.00	8,700.00 26,100.00	NO BID	8,256.00 24,768.00	9,200.00 27,600.00	9,456.97 28,370.91	9,107.71 27,323.13	9,839.00 29,517.00	13,000.00 39,000.00	11,077.39 33,232.17	
	<b>GROUP 1 SUB TOTAL</b>	PRICE TOTAL	<b>64,075.00</b>	76,169.00	80,000.00	82,655.00	83,565.00	109,700.00	NO BID	102,624.37	114,358.31	117,941.54	122,746.59	114,038.00	167,900.00	177,802.93	
<b>GROUP 2</b>	<b>Licenses &amp; New Equipment</b>	UNIT															
8.	6 ea. LAN BASE to Enterprise Services Upgrade License, Part No. Cisco / L-C4500E-LB-ES, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	11,771.06 70,626.36	10,747.31 64,483.86	<b>10,397.40</b> <b>62,384.40</b>	11,097.23 66,583.38	11,897.00 71,382.00	12,957.00 77,742.00	11,000.00 66,000.00	12,989.69 77,938.14
9.	8 10 pack 802.11ac Ctrlr 10APs 4x4:3SS w/CleanAir; Int; A Reg Domain, Part No. Cisco / AIR-CAP37021-AK910, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	8,801.07 70,408.56	8,035.63 64,285.04	<b>7,774.00</b> <b>62,192.00</b>	8,297.25 66,378.00	9,374.00 74,992.00	9,419.00 75,352.00	8,100.00 64,800.00	10,581.21 84,649.68
10.	5 ea. 802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; A Reg Domain, Part No. Cisco / Air-CAP37021-A-K9, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	880.11 4,400.55	803.56 4,017.80	<b>777.40</b> <b>3,887.00</b>	829.73 4,148.65	929.40 4,647.00	942.00 4,710.00	750.00 3,750.00	1,058.12 5,290.60
11.	85 ea. SMARTNET 8X5XNBD 802.11ac Ctrlr AP 4x, Part No. Cisco / CON-SNT-37021A	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	46.89 3,985.65	47.85 4,067.25	<b>47.70</b> <b>4,054.50</b>	48.45 4,118.25	0.00 0.00	52.00 4,420.00	55.00 4,675.00	56.36 4,790.60
12.	1 ea. Cisco 5508 Series Wireless Controller for High Availability Part No. Cisco / AIR-CT5508-HA-K9, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	11,774.00 11,774.00	10,750.00 10,750.00	<b>10,400.00</b> <b>10,400.00</b>	11,100.00 11,100.00	11,800.00 11,800.00	12,600.00 12,600.00	10,300.00 10,300.00	14,155.45 14,155.45
13.	1 ea. SMARTNET 8X5XNBD Cisco 5508 Series Wireless, Part No. Cisco / CON-SNT-CT5508HA	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	2,031.25 2,031.25	2,072.70 2,072.70	<b>2,066.20</b> <b>2,066.20</b>	2,098.69 2,098.69	2,054.00 2,054.00	2,238.00 2,238.00	2,339.00 2,339.00	2,442.09 2,442.09
14.	1 ea. MSE Virtual Appliance (Please select LMSE-PAK for MSE Lic), Part No. Cisco / L-MSE-7-0-K9	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	2,940.56 2,940.56	2,684.81 2,684.81	<b>2,597.40</b> <b>2,597.40</b>	2,772.23 2,772.23	2,948.00 2,948.00	3,147.00 3,147.00	2,750.00 2,750.00	3,355.67 3,355.67
15.	1 ea. SW APP SUPP + UPGR MSE Virtual Appliance, Part No. Cisco / CON-SAU-LMSE7K	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	3,514.63 3,514.63	3,586.36 3,586.36	<b>3,575.12</b> <b>3,575.12</b>	3,631.33 3,631.33	3,600.00 3,600.00	3,872.00 3,872.00	4,047.00 4,047.00	4,225.51 4,225.51
16.	1 ea. SMA M380 Security Management Appl w/Software Part No. Cisco / SMA-M380-K9, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	8,212.37 8,212.37	7,498.13 7,498.13	<b>7,254.00</b> <b>7,254.00</b>	7,742.25 7,742.25	8,250.00 8,250.00	8,789.00 8,789.00	7,500.00 7,500.00	10,277.77 10,277.77
17.	1 ea. SMARTNET 8X5XNBD SMA M380 Security Management Appl with SW Part No. Cisco / CON-SNT-M380-K9	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	654.16 654.16	667.51 667.51	<b>665.42</b> <b>665.42</b>	675.88 675.88	670.00 670.00	721.00 721.00	753.00 753.00	820.51 820.51
18.	4 ea. Cisco 3925/3945 AC Power Supply, Part No. Cisco / PWR-3900-AC, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	294.35 1,177.40	268.75 1,075.00	<b>260.00</b> <b>1,040.00</b>	277.50 1,110.00	295.00 1,180.00	0.00 1,000.00	250.00 1,000.00	368.37 1,473.48
19.	35 ea. Cisco 890 Series Integrated Services Routers, Part No. Cisco / C891F-K9, Cisco New	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	821.24 28,743.40	749.81 26,243.35	<b>725.40</b> <b>25,389.00</b>	774.23 27,098.05	824.00 28,840.00	879.00 30,765.00	750.00 26,250.00	1,027.76 35,971.60
20.	35 ea. SMARTNET 8X5XNBD Cisco 890 Series Int, Part No. Cisco / CON-SNT-C891F8BB	PRICE TOTAL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	76.59 2,680.65	78.16 2,735.60	<b>77.91</b> <b>2,726.85</b>	79.14 2,769.90	77.42 2,709.70	85.00 2,975.00	88.00 3,080.00	96.06 3,362.10

BID NOT TABULATED  
NON-RESPONSIVE

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: One time Purchase of New & Refurbished Cisco Catalysts, Switches, Chassis, Controllers, Routers, Access Points & Licenses  
 FOR:  
 TIME & DATE: 3:00 p.m., April 14, 2014  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	PRICE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
21.	35 ea. 4 Port 802.3af capable pwr model for 890 Series Router, Part No. Cisco / 800-IL-PM-4, Cisco New	UNIT PRICE TOTAL							117.74 4,120.90	107.50 3,762.50	<b>104.00</b> <b>3,640.00</b>	111.00 3,885.00	118.00 4,130.00	126.00 4,410.00	100.00 3,500.00	141.86 4,965.10		
22.	35 ea. Rackmount Kit for 890, Part No. Cisco / ACS-890-RM-19, Cisco New	UNIT PRICE TOTAL							58.87 2,060.45	53.75 1,881.25	<b>52.00</b> <b>1,820.00</b>	55.50 1,942.50	59.00 2,065.00	63.00 2,205.00	50.00 1,750.00	72.78 2,547.30		
23.	2 ea. Cisco 10 Pack Learning Credit, Part: TRN-CLC-000	UNIT PRICE TOTAL							588.70 1,177.40	1,000.00 2,000.00	<b>940.00</b> <b>1,880.00</b>	985.55 1,971.10	950.00 1,900.00	956.00 1,912.00	650.00 1,300.00	1,082.47 2,164.94		
24.	1 ea. Cisco 100 Pack Learning Credit, Part No. TRN-CLC-001	UNIT PRICE TOTAL							5,887.00 5,887.00	10,000.00 10,000.00	<b>9,400.00</b> <b>9,400.00</b>	9,855.47 9,855.47	9,500.00 9,500.00	9,555.00 9,555.00	6,250.00 6,250.00	10,824.74 10,824.74		
	<b>GROUP 2 SUB TOTAL</b>	TOTAL							224,395.29	211,811.16	<b>204,971.89</b>	217,880.68	230,667.70	245,413.00	210,044.00	269,255.28		
	<b>GRAND TOTAL</b>	TOTAL	<b>64,075.00</b>	76,169.00	80,000.00	82,655.00	83,565.00	109,700.00	224,395.29	314,435.53	319,330.20	335,822.22	353,414.29	359,451.00	377,944.00	447,058.21		
	Terms		Net 30 days	Net 30 days	Net 30 days	Net 30 days	2% 10 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	Net 30 days	1% 15 days		
	Delivery Days		15 days	15 days	15 days	10 days	3-4 weeks Lead Time	15 days	15 days	15 days	15 days	15 days	15 days	15 days	15 days	15 days		

BID NOT TABULATED  
NON-RESPONSIVE

**\*LOW BIDDER**

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Abaram Network Solutions  
 Anixter  
 ARC  
 Atlantix Global Systems  
 CDW  
 CentricsIT  
 Champ Systems  
 Computer Solutions  
 Comutex Inc.  
 Crossmatch Technologies  
 Cxtec  
 Cytec  
 Data Hardware Depot  
 Datavox  
 Dell Public Accounts  
 DLT Solutions  
 En Pointe Technologies  
 Eplus Technology  
 Express Computer Systems

Flair Data Solutions, Inc.  
 Freeit Data Solutions  
 GovConnection  
 Immix Technology  
 Insight Government Sales  
 InterCall  
 INX, LLC  
 Knowledge Computers  
 Loop1 System  
 Lumenate  
 Micropac Technologies  
 Modern Enterprise Solutions  
 Netsync Network Solutions  
 Network Hardware Resale  
 New Tech Solutions  
 NexTech Partners  
 OM Office Supply  
 OSI Hardware  
 Penn Computer Corporation

Pratum Technologies  
 Presidio  
 Quill  
 Reliability Direct  
 Reliant Technology  
 Rx Technology  
 SHI Government Solutions  
 Sigma Solutions, Inc.  
 Silotech Group  
 Sirius Comuter Solutions  
 Solutions II, Inc.  
 System Source Tecnologies  
 ThinkCP  
 Union Computer Exchange, Inc.  
 Vology  
 World Wide Technology  
 Worldwide Supply  
 Zones, Inc.

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